

# PACKET ADDITION

**PENINSULA TOWNSHIP  
INVOICE REGISTER**

**For Invoices Scheduled for Payment on: 11/8/2018 12:**

**VENDOR INFORMATION**

**INVOICE INFORMATION**

<b>CHRISTINA DEEREN</b>	<b>Amount of Invoice Paid:</b>	<b>\$172.06</b>
	<b>MILEAGE REIMBURSEMENT</b>	
<i>Distribution:</i>		
101-420-870.000	Mileage	172.06
<b>CRAIN SYSTEMS GROUP LLC</b>	<b>Amount of Invoice Paid:</b>	<b>\$150.00</b>
	<b>ZONING &amp; TREASURER EMAIL ISSUES</b>	
<i>Distribution:</i>		
101-420-818.000	Contractual Services	100.00
101-253-818.000	Contractual Services	50.00
<b>DEWEESE HARDWARE</b>	<b>Amount of Invoice Paid:</b>	<b>\$6.08</b>
	<b>GALV BUSHING &amp; DIE CAST S/J NUT</b>	
<i>Distribution:</i>		
101-265-930.000	Repairs and Maintenance	6.08
<b>DEWEESE HARDWARE</b>	<b>Amount of Invoice Paid:</b>	<b>\$1.64</b>
	<b>4 EA NUT, BOLTS &amp; SCREWS</b>	
<i>Distribution:</i>		
101-265-930.000	Repairs and Maintenance	1.64
<b>MCCARDEL CULLIGAN WATER</b>	<b>Amount of Invoice Paid:</b>	<b>\$19.00</b>
	<b>NOVEMBER COOLER RENTAL &amp; 25 GAL OF</b>	
<i>Distribution:</i>		
101-173-818.WTR	Water Cooler	9.00
101-173-726.WTR	Water for Water Cooler	10.00
<b>PENINSULA COMMUNITY LIBRARY</b>	<b>Amount of Invoice Paid:</b>	<b>\$16,000.00</b>
	<b>EXPENSES</b>	
<i>Distribution:</i>		
708-000-223.000	Due to Library	16,000.00
<b>PENINSULA TWP FIRE DEPT.</b>	<b>Amount of Invoice Paid:</b>	<b>\$1,405.30</b>
	<b>EFT FROM ST OF MI FOR FD-DNR-VFA GRA</b>	
<i>Distribution:</i>		
101-000-214.206	DUE TO Fire Fund	1,405.30
<b>TROPHY TROLLEY</b>	<b>Amount of Invoice Paid:</b>	<b>\$60.00</b>
	<b>2"X10" WOODGRAIN NAMEPLATES</b>	
<i>Distribution:</i>		
101-410-726.000	Supplies	24.00
101-430-726.000	Supplies	24.00

**PENINSULA TOWNSHIP  
INVOICE REGISTER****For Invoices Scheduled for Payment on: 11/8/2018 12:****VENDOR INFORMATION****INVOICE INFORMATION***101-215-726.000**Supplies**12.00***Total Amount Disbursed:****\$17,814.08**

**PENINSULA TOWNSHIP  
INVOICE REGISTER**

*FIRE*

**For Invoices Scheduled for Payment on: 11/8/2018 12:**

**VENDOR INFORMATION**

**INVOICE INFORMATION**

<b>APEX ELECTRIC OF GT. INC</b>	<b>Amount of Invoice Paid:</b>	<b>\$777.43</b>
	<b>SAFETY UPGRADES FOR STATION 2</b>	
<i>Distribution:</i>		
206-000-970.000	Capital Outlay	777.43
<b>ARTS AUTO &amp; TRUCK PARTS, INC.</b>	<b>Amount of Invoice Paid:</b>	<b>\$33.95</b>
	<b>VEHICLE MAINT</b>	
<i>Distribution:</i>		
206-000-939.000	Vehicle Maintenance	33.95
<b>BOUND TREE MEDICAL</b>	<b>Amount of Invoice Paid:</b>	<b>\$15.27</b>
	<b>NIO FIXATION DEVICE</b>	
<i>Distribution:</i>		
206-000-932.000	Ambulance Supplies	15.27
<b>BOUND TREE MEDICAL</b>	<b>Amount of Invoice Paid:</b>	<b>\$153.42</b>
	<b>AMBULANCE SUPPLIES</b>	
<i>Distribution:</i>		
206-000-932.000	Ambulance Supplies	153.42
<b>CHANNING BETE COMPANY, INC.</b>	<b>Amount of Invoice Paid:</b>	<b>\$209.78</b>
	<b>CPR DVDS &amp; STUDENT WKBK 6PK</b>	
<i>Distribution:</i>		
206-000-960.000	Education & Training	209.78
<b>CRYSTAL FLASH PETROLEUM</b>	<b>Amount of Invoice Paid:</b>	<b>\$426.51</b>
	<b>NL TANK @ FIRE DEPT</b>	
<i>Distribution:</i>		
206-000-751.000	Gas & Oil	426.51
<b>CRYSTAL FLASH PETROLEUM</b>	<b>Amount of Invoice Paid:</b>	<b>\$1,169.25</b>
	<b>FIRE DEPT ON RD DIESEL</b>	
<i>Distribution:</i>		
206-000-751.000	Gas & Oil	1,169.25
<b>DEWEESE HARDWARE</b>	<b>Amount of Invoice Paid:</b>	<b>\$260.98</b>
	<b>STATION 2 REPAIRS</b>	
<i>Distribution:</i>		
206-000-930.000	Stations Repairs and Maintenance	(20.99)
206-000-930.000	Stations Repairs and Maintenance	2.00
206-000-930.000	Stations Repairs and Maintenance	9.98
206-000-930.000	Stations Repairs and Maintenance	5.89

**PENINSULA TOWNSHIP  
INVOICE REGISTER**

**For Invoices Scheduled for Payment on: 11/8/2018 12:**

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206-000-930.000	Stations Repairs and Maintenance	0.70
206-000-930.000	Stations Repairs and Maintenance	16.98
206-000-930.000	Stations Repairs and Maintenance	20.97
206-000-930.000	Stations Repairs and Maintenance	4.99
206-000-930.000	Stations Repairs and Maintenance	5.10
206-000-930.000	Stations Repairs and Maintenance	162.12
206-000-930.000	Stations Repairs and Maintenance	3.99
206-000-930.000	Stations Repairs and Maintenance	(5.75)
206-000-930.000	Stations Repairs and Maintenance	50.31
206-000-930.000	Stations Repairs and Maintenance	(15.26)
206-000-930.000	Stations Repairs and Maintenance	19.99

**KOPY SALES, INC.**

**Amount of Invoice Paid: \$55.60**

**BLACK/COLOR COPIES FIRE DEPT**

*Distribution:*

206-000-818.COP	Copier & Copier Supplies	55.60
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**NYE UNIFORM**

**Amount of Invoice Paid: \$77.51**

**CANVAS COLLAR WORK SHIRT**

*Distribution:*

206-000-935.000	Uniforms	77.51
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**PHOENIX SAFETY OUTFITTERS**

**Amount of Invoice Paid: \$155.00**

**HAINES BOOTS**

*Distribution:*

206-000-935.000	Uniforms	155.00
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**THE UPS STORE**

**Amount of Invoice Paid: \$31.16**

**SHIPPING FOR AIR PACK REPAIR**

*Distribution:*

206-000-724.000	POSTAGE	31.16
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**UPPER LAKES TIRE**

**Amount of Invoice Paid: \$1,283.68**

**ENGINE 2 FRONT TIRES**

*Distribution:*

206-000-939.000	Vehicle Maintenance	1,283.68
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**Total Amount Disbursed: \$4,649.54**

Employee Hours and Gross by GL Number Report  
 For Check Dates 11/02/2018 to 11/02/2018  
 (Combine Details with the same Pay Code and GL Numbers)

Pay Code ID	Distribution	Sup Hours	Reg Hours	Reg Gross	Ot Hours	OT Gross	Gross
10003 - ACHORN, MARGARET A							
	SALARY MARGARET ACHORN	0.00	9.20	230.49	0.00	0.00	230.49
	SUPPLEMENTAL 101-253-712.000	1.00	0.00	557.74	0.00	0.00	557.74
	TRUSTEE 101-101-702.000	0.00	0.00	207.35	0.00	0.00	207.35
	VAC MARGARET ACHORN	0.00	65.80	1,648.47	0.00	0.00	1,648.47
	Employee Totals:	1.00	75.00	2,644.05	0.00	0.00	2,644.05
10005 - AKERLEY, SALLY A							
	PDR MONITORING 297-000-702.000	0.00	0.00	1,700.00	0.00	0.00	1,700.00
	SALARY S. AKERKEY	0.00	65.60	2,068.85	0.00	0.00	2,068.85
	VAC S. AKERKEY	0.00	9.40	296.45	0.00	0.00	296.45
	Employee Totals:	0.00	75.00	4,065.30	0.00	0.00	4,065.30
045 - BABIERACKI, GAVIN M							
	STAWK 206-000-706.000	0.00	16.00	240.00	0.00	0.00	240.00
	Employee Totals:	0.00	16.00	240.00	0.00	0.00	240.00
10021 - BICKLE, BRADLEY T							
	SALARY 101-253-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
	Employee Totals:	0.00	75.00	1,805.19	0.00	0.00	1,805.19
10026 - BLACKMER, GRANT J							
	OT 206-000-704.000	0.00	0.00	0.00	39.00	301.47	301.47
	STAWK 206-000-704.000	0.00	120.00	1,854.00	0.00	0.00	1,854.00
	Employee Totals:	0.00	120.00	1,854.00	39.00	301.47	2,155.47
042 - BRAHIER, RAYMOND E							
	STAWK 206-000-706.000	0.00	60.00	900.00	0.00	0.00	900.00
	Employee Totals:	0.00	60.00	900.00	0.00	0.00	900.00
10020 - BRYAN, MICHAEL G							
	STAWK 206-000-706.000	0.00	32.00	456.00	0.00	0.00	456.00
	Employee Totals:	0.00	32.00	456.00	0.00	0.00	456.00
058 - CRAWFORD, SUSAN A							
	HOURLY 101-215-707.000	0.00	5.00	65.00	0.00	0.00	65.00
	Employee Totals:	0.00	5.00	65.00	0.00	0.00	65.00

Employee Hours and Gross by GL Number Report  
 For Check Dates 11/02/2018 to 11/02/2018  
 (Combine Details with the same Pay Code and GL Numbers)

Pay Code ID	Distribution	Sup Hours	Reg Hours	Reg Gross	Ot Hours	OT Gross	Gross
002 - DEEREN, CHRISTINA M							
	PDR MONITORING 297-000-702.000	0.00	0.00	1,700.00	0.00	0.00	1,700.00
	SALARY 101-420-702.000	0.00	75.00	2,038.46	0.00	0.00	2,038.46
	<b>Employee Totals:</b>	0.00	75.00	3,738.46	0.00	0.00	3,738.46
005 - DEKUIPER, BRENDA L							
	SALARY DEKUIPER	0.00	70.75	1,738.10	0.00	0.00	1,738.10
	SICK/PERS DEKUIPER	0.00	4.25	104.41	0.00	0.00	104.41
	<b>Employee Totals:</b>	0.00	75.00	1,842.51	0.00	0.00	1,842.51
10101 - ELLIOTT, MARILYN A							
	HOURLY 101-253-707.000	0.00	71.50	976.69	0.00	0.00	976.69
	<b>Employee Totals:</b>	0.00	71.50	976.69	0.00	0.00	976.69
037 - GILSTORFF, FREDERICK A							
	PEN RES BONUS 206-000-705.PRB	0.00	0.00	416.67	0.00	0.00	416.67
	SALARY 206-000-702.CHF	0.00	80.00	2,692.31	0.00	0.00	2,692.31
	<b>Employee Totals:</b>	0.00	80.00	3,108.98	0.00	0.00	3,108.98
10148 - HAINES, NICHOLAS							
	OT 206-000-704.000	0.00	0.00	0.00	11.00	101.86	101.86
	STAWK 206-000-704.000	0.00	125.00	2,312.50	0.00	0.00	2,312.50
	<b>Employee Totals:</b>	0.00	125.00	2,312.50	11.00	101.86	2,414.36
044 - HALL, DALE A							
	STAWK 206-000-706.000	0.00	21.00	299.25	0.00	0.00	299.25
	<b>Employee Totals:</b>	0.00	21.00	299.25	0.00	0.00	299.25
033 - JACKSON, LOLA J							
	HOURLY 101-215-707.000	0.00	37.50	512.25	0.00	0.00	512.25
	REC. SECRETARY 101-101-818.010	0.00	1.00	120.00	0.00	0.00	120.00
	REC. SECRETARY 203-751-818.010	0.00	1.00	120.00	0.00	0.00	120.00
	<b>Employee Totals:</b>	0.00	39.50	752.25	0.00	0.00	752.25
054 - LIPKE, PAUL K							
	OT 206-000-704.000	0.00	0.00	0.00	28.00	221.48	221.48
	STAWK 206-000-704.000	0.00	168.00	2,654.40	0.00	0.00	2,654.40
	<b>Employee Totals:</b>	0.00	168.00	2,654.40	28.00	221.48	2,875.88

Employee Hours and Gross by GL Number Report  
 For Check Dates 11/02/2018 to 11/02/2018  
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Pay Code ID	Distribution	Sup Hours	Reg Hours	Reg Gross	Ot Hours	OT Gross	Gross
10265	- MANIGOLD, ROBERT K						
	SALARY 101-171-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
	SUPPLEMENTAL 101-171-712.000	1.00	0.00	730.37	0.00	0.00	730.37
	Employee Totals:	1.00	75.00	2,535.56	0.00	0.00	2,535.56
064	- HCCALIB, JASON ALLEN						
	STAWK 206-000-706.000	0.00	10.00	150.00	0.00	0.00	150.00
	Employee Totals:	0.00	10.00	150.00	0.00	0.00	150.00
047	- MIELNIK, RANDY A						
	SALARY 101-400-702.000	0.00	65.60	2,523.08	0.00	0.00	2,523.08
	VAC 101-400-702.000	0.00	9.40	361.54	0.00	0.00	361.54
	Employee Totals:	0.00	75.00	2,884.62	0.00	0.00	2,884.62
048	- PASSALACQUA, ETHAN A						
	OT 206-000-704.000	0.00	0.00	0.00	37.00	292.67	292.67
	STAWK 206-000-704.000	0.00	144.00	2,275.20	0.00	0.00	2,275.20
	Employee Totals:	0.00	144.00	2,275.20	37.00	292.67	2,567.87
10318	- PETERS, MARY G						
	MEETING 101-410-703.PIC	4.00	0.00	240.00	0.00	0.00	240.00
	Employee Totals:	4.00	0.00	240.00	0.00	0.00	240.00
10316	- PIEHL, SUSAN L						
	SALARY 101-173-704.000	0.00	75.00	1,576.92	0.00	0.00	1,576.92
	Employee Totals:	0.00	75.00	1,576.92	0.00	0.00	1,576.92
10327	- SANGER, DAVID K						
	SALARY 101-101-702.000	0.00	0.00	207.35	0.00	0.00	207.35
	Employee Totals:	0.00	0.00	207.35	0.00	0.00	207.35
10329	- SARBER, KYLE C						
	STAWK 206-000-706.000	0.00	88.00	1,254.00	0.00	0.00	1,254.00
	Employee Totals:	0.00	88.00	1,254.00	0.00	0.00	1,254.00
10331	- SCHULTZ, GINGER M						
	HOURLY 508-000-708.000	0.00	17.70	337.19	0.00	0.00	337.19
	HOURLY 509-000-708.000	0.00	41.30	786.77	0.00	0.00	786.77



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Employee Totals:		0.00	59.00	1,123.96	0.00	0.00	1,123.96
049 - SICOLI, JOSEPH M							
OT	206-000-704.000	0.00	0.00	0.00	6.00	47.46	47.46
STAWK	206-000-704.000	0.00	96.00	1,516.80	0.00	0.00	1,516.80
Employee Totals:		0.00	96.00	1,516.80	6.00	47.46	1,564.26
10399 - SKURSKI, MICHAEL J							
MEETING	208-751-703.000	5.00	0.00	400.00	0.00	0.00	400.00
Employee Totals:		5.00	0.00	400.00	0.00	0.00	400.00
041 - SNYDER, CORY G							
STAWK	206-000-706.000	0.00	96.00	1,368.00	0.00	0.00	1,368.00
Employee Totals:		0.00	96.00	1,368.00	0.00	0.00	1,368.00
10373 - STROM, BRENT J							
SICK/PERS	206-000-704.000	0.00	12.00	222.01	0.00	0.00	222.01
STAWK	206-000-704.000	0.00	84.00	1,554.08	0.00	0.00	1,554.08
Employee Totals:		0.00	96.00	1,776.09	0.00	0.00	1,776.09
034 - TUCKER, DAVID							
HOURLY	509-000-707.000	0.00	13.50	135.00	0.00	0.00	135.00
Employee Totals:		0.00	13.50	135.00	0.00	0.00	135.00
10417 - VANDER ROEST, LANDON C							
STAWK	206-000-706.000	0.00	16.00	228.00	0.00	0.00	228.00
Employee Totals:		0.00	16.00	228.00	0.00	0.00	228.00
10409 - VANDERMEY, MICHAEL J							
RUNS	206-000-706.000	2.00	0.00	24.50	0.00	0.00	24.50
Employee Totals:		2.00	0.00	24.50	0.00	0.00	24.50
10412 - VANDERMEY, THOMAS J							
STAWK	206-000-706.000	0.00	8.50	112.63	0.00	0.00	112.63
Employee Totals:		0.00	8.50	112.63	0.00	0.00	112.63
10426 - WAHL, WARREN I							
SALARY	101-101-702.000	0.00	0.00	207.35	0.00	0.00	207.35

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Pay Code ID	Distribution	Sup Hours	Reg Hours	Reg Gross	Ot Hours	OT Gross	Gross
-----							
Employee Totals:		0.00	0.00	207.35	0.00	0.00	207.35
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043 - WERLY, ALEX L							
STAWK	206-000-706.000	0.00	30.00	427.50	0.00	0.00	427.50
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Employee Totals:		0.00	30.00	427.50	0.00	0.00	427.50
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10432 - WESTPHAL, JOANNE H							
SALARY	101-215-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
SUPPLEMENTAL	101-215-712.000	1.00	0.00	464.58	0.00	0.00	464.58
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Employee Totals:		1.00	75.00	2,269.77	0.00	0.00	2,269.77
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10445 - WUNSCH, ISAIAH S							
SALARY	101-101-702.000	0.00	0.00	207.35	0.00	0.00	207.35
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Employee Totals:		0.00	0.00	207.35	0.00	0.00	207.35
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062 - WYMAN, BETHANY K							
STAWK	206-000-706.000	0.00	56.00	840.00	0.00	0.00	840.00
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Employee Totals:		0.00	56.00	840.00	0.00	0.00	840.00
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Employee Hours and Gross by GL Number Report  
 For Check Dates 11/02/2018 to 11/02/2018  
 (Combine Details with the same Pay Code and GL Numbers)

Pay Code ID	Distribution	Sup Hours	Reg Hours	Reg Gross	Ot Hours	OT Gross	Gross
	101-101-702.000	0.00	0.00	829.40	0.00	0.00	829.40
	101-101-818.010	0.00	1.00	120.00	0.00	0.00	120.00
	101-171-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
	101-171-712.000	1.00	0.00	730.37	0.00	0.00	730.37
	101-173-704.000	0.00	75.00	1,576.92	0.00	0.00	1,576.92
	101-215-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
	101-215-707.000	0.00	42.50	577.25	0.00	0.00	577.25
	101-215-712.000	1.00	0.00	464.58	0.00	0.00	464.58
	101-253-702.000	0.00	75.00	1,805.19	0.00	0.00	1,805.19
	101-253-707.000	0.00	71.50	976.69	0.00	0.00	976.69
	101-253-712.000	1.00	0.00	557.74	0.00	0.00	557.74
	101-400-702.000	0.00	75.00	2,884.62	0.00	0.00	2,884.62
	101-410-703.PLC	4.00	0.00	240.00	0.00	0.00	240.00
	101-420-702.000	0.00	75.00	2,038.46	0.00	0.00	2,038.46
	206-000-702.CHF	0.00	80.00	2,692.31	0.00	0.00	2,692.31
	206-000-704.000	0.00	749.00	12,388.99	121.00	964.94	13,353.93
	206-000-705.PRB	0.00	0.00	416.67	0.00	0.00	416.67
	206-000-706.000	2.00	433.50	6,299.88	0.00	0.00	6,299.88
	208-751-703.000	5.00	0.00	400.00	0.00	0.00	400.00
	208-751-818.010	0.00	1.00	120.00	0.00	0.00	120.00
	297-000-702.000	0.00	0.00	3,400.00	0.00	0.00	3,400.00
	508-000-708.000	0.00	17.70	337.19	0.00	0.00	337.19
	509-000-707.000	0.00	13.50	135.00	0.00	0.00	135.00
	509-000-708.000	0.00	41.30	786.77	0.00	0.00	786.77
	DEKUIPER	0.00	75.00	1,842.51	0.00	0.00	1,842.51
	MARGARET ACHORN	0.00	75.00	1,878.96	0.00	0.00	1,878.96
	S. AKERKEY	0.00	75.00	2,365.30	0.00	0.00	2,365.30
	Grand Totals:	14.00	2,126.00	49,475.18	121.00	964.94	50,440.12



Peninsula Township Fire Department  
14247 Center Rd.  
Traverse City, Michigan 49686  
PH: 231-223-4443  
[firechief@peninsulatownship.com](mailto:firechief@peninsulatownship.com)



November 2, 2018

Dear Township Board,

At your last township board meeting in October you allowed the fire department to go out to bid for one fire engine. The information on the specs for the vehicle were sent to six different dealers with a deadline of November 1, 2018. On that date the fire department chief along with the clerk, supervisor and treasurer opened three bids that were received. The received bids are listed as follows:

1. Westshore Fire Equipment: Choose not to bid and sent letter stating the same.
2. R & R Fire Truck Repair: \$491,847.00
3. CSI Emergency Apparatus: \$479,656.00

After extensive review of the bids, the fire department is requesting that the Township accept the bid from CSI for \$479,656.00. CSI provided information for financing that shows a seven year payment plan at 4.02 interest rate. The annual payment would be \$80,648.00. This loan can be paid off at anytime without penalty. Both bidding companies met the specifications that the fire department sent out for the new engine. The determining factor was the overall cost.

At this time I am asking for approval to award CSI the bid and start the process of building our new fire engine that will serve our community for the next 20 to 25 years. Thank you for your time.

Sincerely,

  
Fire Chief Fred Gilstorff



Peninsula Township Fire Department  
14247 Center Rd.  
Traverse City, Michigan 49686  
PH: 231-223-4443  
firechief@peninsulatownship.com



RE: New Fire Truck Bid

October 29, 2018

### New Fire Truck Bid

Request for bid sent to:

1. Westshore - gmeirer@westshorefire.com
2. Sutphen- gjones@heritagefireequipment.com
3. Peirce- tlicoln@holtfire.net
4. CSI - spatchin@csiea.net
5. R&R Fire equipment- pwagner@charter.net
6. Ahren- Ahren@kodiak-ev.com

Bids submitted by November 1, 2018 @ 4:30 p.m.

Bids received and opened on November 1st , 2018 @ 5:00 p.m.

1. Westshore- \$  $\phi$
2. Sutphen- \$  $\phi$
3. Peirce- \$  $\phi$
4. CSI- \$  $\$ 479,656^{00}$
5. R & R - \$  $\$ 491,847^{00}$
6. Ahren- \$  $\phi$

Signed By:

Peninsula Township Clerk

Peninsula Township Fire Chief

Joanne Westphal

*Joanne Westphal* Date: 11-1-2018

Fred Gilstorff

*Fred Gilstorff* Date: 11-1-2018

# BID FORM

## PENINSULA TOWNSHIP FIRE DEPARTMENT Pumper (Engine) Fire Apparatus

**Manufacturer (Body Builder)** Spartan Emergency Response

**Company Name (Dealer)** CSI Emergency Apparatus

**Address** 2332 Dupont Street  
STREET

Grayling Michigan 49738  
CITY STATE ZIP CODE

**Contact Information** Scott J. Patchin Owner  
NAME OF REPRESENTATIVE TITLE

989-348-2877 Ext 11 / 989-859-8285  
PHONE (Office) PHONE (Cell)

spatchin@csiea.com  
EMAIL ADDRESS

**BID AMOUNT** \$479,656.00 (U.S. Dollars)

**DELIVERY TIME** 180 days from contract  
NUMBER OF DAYS FROM DATE OF SIGNED CONTRACT

### PREPAYMENT OPTIONS AND PERFORMANCE BOND COST

1. 50% down payment at time of contract acceptance

AMOUNT OF PAYMENT DUE	<u>\$ 239,828.00</u>	(balance due at delivery would be \$237,919.00)
PREPAYMENT DISCOUNT	<u>\$ 1,909.00</u>	
PERFORMANCE BOND COST	<u>\$ 2,039.00</u>	

2. 100% Payment at time of contract acceptance

AMOUNT OF PAYMENT DUE	<u>\$475,976.00</u>
PREPAYMENT DISCOUNT	<u>\$ 3,680.00</u>
PERFORMANCE BOND COST	<u>\$ 2,039.00</u>





1000 Reynolds Road Charlotte, MI 48813  
907 7<sup>th</sup> Avenue North Brandon, SD 57005  
64 Cocalico Creek Road Ephrata, PA 17522

SPARTANERV.COM

605.582.4000

November 1, 2018

Peninsula Twp Fire Department  
13235 Center Road  
Traverse City, MI 49686

Ladies and Gentlemen:

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Spartan ER at its headquartered office in Brandon, South Dakota. The apparatus and equipment herein named and for the following:

No State, Federal or local taxes included.

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**Spartan S180-2106 Customer Pumper Per Proposal Specifications: \$ 479,656.00**

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**The Apparatus and Equipment shall be ready for delivery from the Spartan ER factory, within 180 days after the Effective Date.** Any delays by Customer in providing additional desired specifications, change approvals, inspection timelines, or other required information for the Apparatus and Equipment (including as may result from a delay caused by Customer in holding any necessary Preconstruction meeting(s) between Spartan ER and Customer) may result in an extension of the above referenced delivery timeline by the amount of time Spartan ER requires, in its sole but reasonable discretion, to furnish the Apparatus and Equipment following Customers delay, but in any event by at least the duration of Customers delay.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the offer to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

If this proposal is not accepted by the purchaser within 60 days from the bid date, we reserve the right to withdraw this proposal.

Sincerely,

Scott J. Patchin  
CSI Emergency Apparatus, LLC

Represented by:  
CSI Emergency Apparatus  
2332 Dupont Street  
Grayling Michigan  
989-348-2877





# Fire Truck Financing Proposal

**Prepared for:** Peninsula Township

**Requested by:** Scott Patchin, CSI

**Date:** October 30, 2018

**Prepared by:** John Hill, First Bankers



Equipment:	Spartan Pumper
Cost of Equipment:	\$ 479,656
Down Payment:	\$ 0
Amount Financed:	\$ 479,656

**Initial Financing Proposal:** You requested the following financial terms.

Term (years):	5	7	10	12
Annual Payment:	\$107,797	\$80,043	\$59,625	\$52,443
Interest Rate:	3.98 %	4.02 %	4.12 %	4.45 %
Total Borrowing Cost:	\$59,333	\$80,648	\$117,297	\$149,669
First Payment Date:	October 2019			
Other Costs and Fees:	None			

*This proposal is not an offer to finance and is subject to credit review and acceptance.  
This proposal is for fire departments who meet IRS rules as qualified tax-exempt borrowers.*

## ASK FOR YOUR FREE IDEA REPORT

Are you asking all the right questions? Fire Truck financing has more options than a car or house. Get a free, no obligation IDEA Report today **based on your unique situation**. It's just for you.

**You will get:**

- Money saving ideas that typically lowers total borrowing cost by 22%
- Methods to avoid common fire truck financing mistakes
- Ideas to financially prepare for your next truck



Read the story how one department avoided a major mistake with their IDEA Report.

**“Why bad financing happens to good fire departments”**

Request by email to: [story@firstbankers.net](mailto:story@firstbankers.net)

**Call toll-free today: 877-323-1776**

3905 Vincennes Road, Suite 303 | Indianapolis, IN 46268  
[irhill@firstbankers.net](mailto:irhill@firstbankers.net) | [FirstBankers.net](http://FirstBankers.net)

# FIRST BANKERS

First in ideas. First in service.™

# BID FORM

## PENINSULA TOWNSHIP FIRE DEPARTMENT Pumper (Engine) Fire Apparatus

Manufacturer (Body Builder) Smeal Fire Apparatus - A Spartan Motors Brand

Company Name (Dealer) R&R Fire Truck Repair, Inc.

Address 751 Doheny Drive

STREET

Northville MI 48167

CITY

STATE

ZIP CODE

Contact Information Phil Wagner Apparatus Specialist

NAME OF REPRESENTATIVE

TITLE

248-344-4443 734-476-2360

PHONE (Office)

PHONE (Cell)

PWWAGNER@CHARTER.NET

EMAIL ADDRESS

BID AMOUNT \$491,847.00 (U.S. Dollars)

DELIVERY TIME 180-190 Days

NUMBER OF DAYS FROM DATE OF SIGNED CONTRACT

### PREPAYMENT OPTIONS AND PERFORMANCE BOND COST

1. 50% down payment at time of contract acceptance

AMOUNT OF PAYMENT DUE \$244,930.00

PREPAYMENT DISCOUNT \$1,837.00

PERFORMANCE BOND COST \$2,053.00 included in BID AMOUNT.

2. 100% Payment at time of contract acceptance

AMOUNT OF PAYMENT DUE \$488,126.00

PREPAYMENT DISCOUNT \$3,721.00


PERFORMANCE BOND COST \$2,053.00 included in BID AMOUNT.

**3. FINANCING OPTIONS (Documents shall be included with this BID FORM)**

- 1) 5 years, with first payment due one (1) year from closing
- 2) 7 years, with first payment due one (1) year from closing
- 3) 10 years, with first payment due one (1) year from closing
- 4) 12 years, with first payment due one (1) year from closing

PERFORMANCE BOND COST \$2,053.00 included in BID AMOUNT

**NOTE: Financing Proposals from three Municipal Finance groups for 5, 7, 10, and 12 year Terms are attached.**

SIGNATURE		<u>01-NOV-2018</u>
	AUTHORIZED REPRESENTATIVE OF BIDDER	DATE
	<u>Phil Wagner</u>	<u>Apparatus Specialist</u>
	PRINTED NAME	TITLE



Phone: 888.777.7850  
 Fax: 888.777.7875  
 Cell: 785.313.3154  
 215 S. Seth Child Road  
 Manhattan, KS 66502  
[www.clpusa.net](http://www.clpusa.net)

November 1, 2018

**Customer Name:** Peninsula Twp Fire Department, MI

**Equipment:** One Spartan Metro Star Custom Pumper, Model 2106 with Hurst  
**Sales Representative:** Phil Wagner @ R & R Fire Truck Repair  
**Delivery:** TBD

Community Leasing Partners, a Division of *Community First National Bank*, is pleased to present the following financing options for your review and consideration.

**Option 1**

Total Cost:	\$ 491,487.50	Payment Frequency:	Annual	
Down Payment:	\$ -	First Payment:	One year from closing	
Trade In:	\$ -			
<b>Amount Financed:</b>	<b>\$ 491,487.50</b>			
Term in Years:	<u>5</u>	<u>7</u>	<u>10</u>	<u>12</u>
Payment:	\$110,289.79	\$81,807.88	\$60,577.86	\$52,655.09
Factor:	0.224400	0.166450	0.123254	0.107134
Interest Rate:	3.96%	3.97%	3.99%	4.09%

- **THERE ARE NO DOCUMENTATION OR CLOSING FEES ASSOCIATED WITH THIS PROPOSAL.**
- Fixed interest rate for the terms provided unless otherwise stated.
- This financing is to be executed and funded within 30 days of the date of the proposal, or Lessor reserves the right to adjust the interest rate. The proposal is subject to credit review and approval of mutually acceptable documentation.
- This proposal has been prepared assuming the lessee is bank qualified and that the proposed lease qualifies for Federal Income Tax Exempt Status for the Lessor under Section 103 of the IRS Code.

**Thank you** for allowing Community Leasing Partners the opportunity to provide this proposal. If you have any questions regarding the options presented, need additional options, or would like to proceed with a financing, please contact me at 1-888-777-7850.

Respectively,

Blake J. Kaus  
 Vice President & Director of Leasing  
[blakekaus@clpusa.net](mailto:blakekaus@clpusa.net)

# LEASE FINANCING PROPOSAL

Requested by  
**R & R Firetruck Repair**

Representing



Presented To (As Lessee)  
**Peninsula Township, MI**

<b>Proposal Date:</b>	November 1, 2018			
<b>Equipment Description:</b>	1- Spartan Metro Star S-180 Pumper			
<b>Commencement Date:</b>	December 1, 2018			
	<u>Option 1</u>	<u>Option 2</u>	<u>Option 3</u>	<u>Option 4</u>
<b>Equipment Cost:</b>	\$491,487.50	\$491,487.50	\$491,487.50	\$491,487.50
<b>Lessee Down Payment:</b>				
<b>Amount Financed:</b>	\$491,487.50	\$491,487.50	\$491,487.50	\$491,487.50
<b>Lease Term:</b>	5 Years	7 Years	10 Years	12 Years
<b>First Payment Date:</b>	12/1/2019	12/1/2019	12/1/2019	12/1/2019
<b>Payment Frequency:</b>	Annual	Annual	Annual	Annual
<b>Lease Rate:</b>	4.10%	4.14%	4.14%	4.21%
<b>Payment Amount:</b>	\$110,711.75	\$82,308.50	\$61,019.01	\$52,997.88
<b>Payment Factor:</b>	0.22526	0.16747	0.12415	0.10783

## Qualifications:

1. **Pricing:** This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:

a) **Rate Expiration:** Signing this proposal does not in itself lock in your rate. This lease must be credit approved, contracts properly signed, and the lease funded by Leasing 2 within thirty days from the date of this proposal to protect the rates quoted.

b) **Closing Costs:** There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.

c) **Fixed Rates:** Rates for twelve (12) years and under are fixed for the entire term. Terms over twelve (12) years have a rate adjustment after twelve (12) years to the then current interest rate for the remaining term.

2. **Type of Lease:** This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.

3. **Financial Reporting:** All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.

4. **Vendor Payable / Escrow Account (where applicable):** In the event that the truck(s) and/or equipment are not ready to be delivered, proceeds of this lease will be held in a vendor payable account until delivery/acceptance. This is a non-interest bearing account to Lessee.

5. **Credit Approval and Documentation:** This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, obligation of Lessee.

**Financing by:** Leasing 2, Inc.  
**Contact:** Rick Carney  
**Phone:** 800-287-5155 x16  
**Email:** rcarney@leasing2.com  
**Web:** www.firetruck.leasing.com





2525 West State Road 114  
 Rochester, IN 46975  
 (800) 700-7878  
 Fax: (800) 865-8517

www.republicfirstnational.com

November 1, 2018

To: Phil Wagner  
 Vendor: R&R Fire Truck Repair, Inc.  
 From: Angie Deming

Customer: Peninsula Township

Thanks for the opportunity to give you a quote on your latest project!

Equipment: One (1) 2019 Spartan Metro Star Pumper with Equipment

Unit Cost: \$ 491,487.50  
 Down Payment: \$ 0.00  
 Net Financed: \$ 491,487.50  
 Frequency of Payments: Annual

Term in Years:	<u>5</u>	<u>7</u>	<u>10</u>	<u>12</u>
Payments:	\$ 110,854.73	\$ 82,409.25	\$ 61,172.06	\$ 53,437.52
Factor:	0.22555	0.16767	0.12446	0.10873
APR:	4.15%	4.17%	4.19%	4.35%

12 Years: After the Lessee has paid the tenth payment, the Lessor or the Lessor's assigns shall set the rate of interest to be paid for the remaining term.

Delivery Date: June, 2019  
 First Lease Payment Due: November, 2019

The lease is to be executed within 14 days of the equipment purchase contract. The quote is subject to acceptance of our documentation and credit approval. Payments and rates reflect pre-application of escrow earnings and manufacturer discounts (if any); and are based upon vendor payments being made no earlier than above dates. Rates are subject to change with Treasury Bills of like-maturity prior to funding. The lease must qualify for Federal Income Tax Exempt status for the Lessor.

Sincerely,  
 Republic First National Corporation

Angie Deming  
 angie@rfronline.com